



MYNERGY

Accelerating The Energy Transition

eDRV Mobility Platform

WORKING TITLE

Enabling Smarter Electric Vehicle Fleets Everywhere

New Delhi, July 2019

Bhaskar Deol

About Mynergy

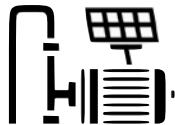
Focus Areas



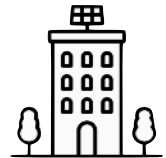
ELECTRIC
MOBILITY



SOLAR MINI
GRIDS



SOLAR
APPLICATIONS



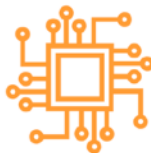
ROOFTOP SOLAR

Goals

Accelerate the energy transition through technology and finance

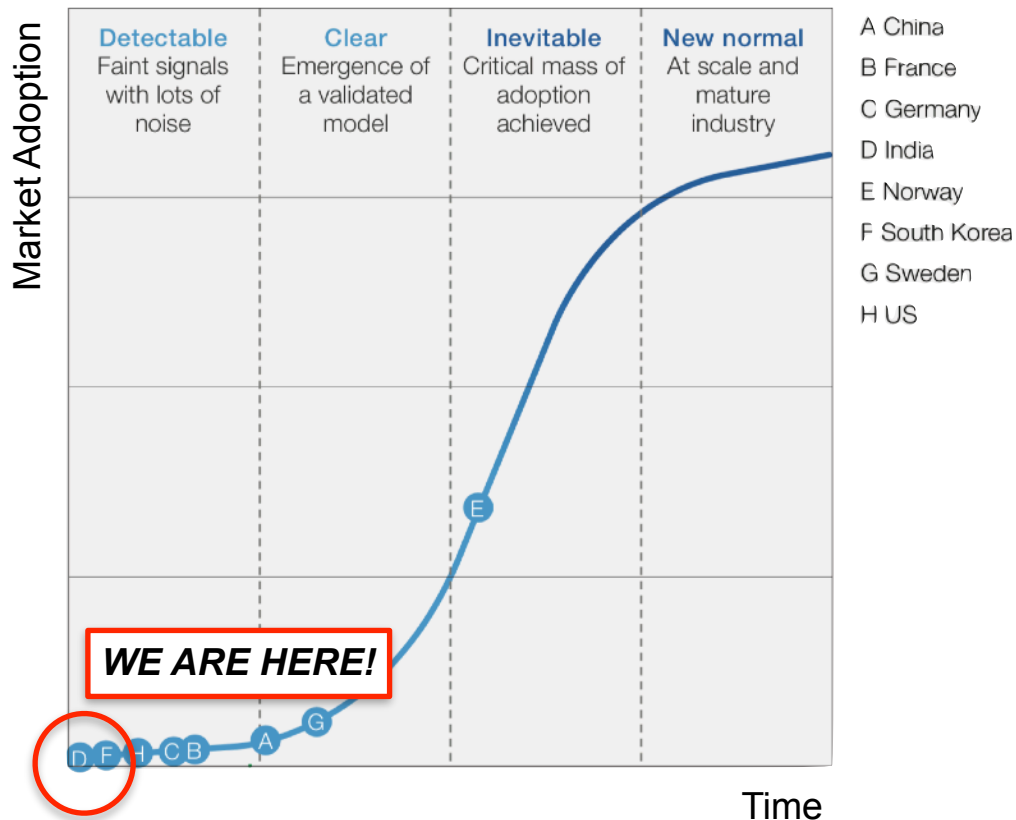


Help energy service companies access finance from international investors and crowd-lending



Provide technology solutions for monitoring and optimizing use of clean energy assets

The Electric Mobility Transition Has Barely Begun



Fleets Will Lead the Transition



It all starts with fleets!

EVs Make Compelling Fleet Economics

“Commercial use electric vehicles have more compelling economics compared to private vehicles.”

- Ola Mobility, Beyond Nagpur Pilot 2019

Characteristics Suitable For Transition



High utilization

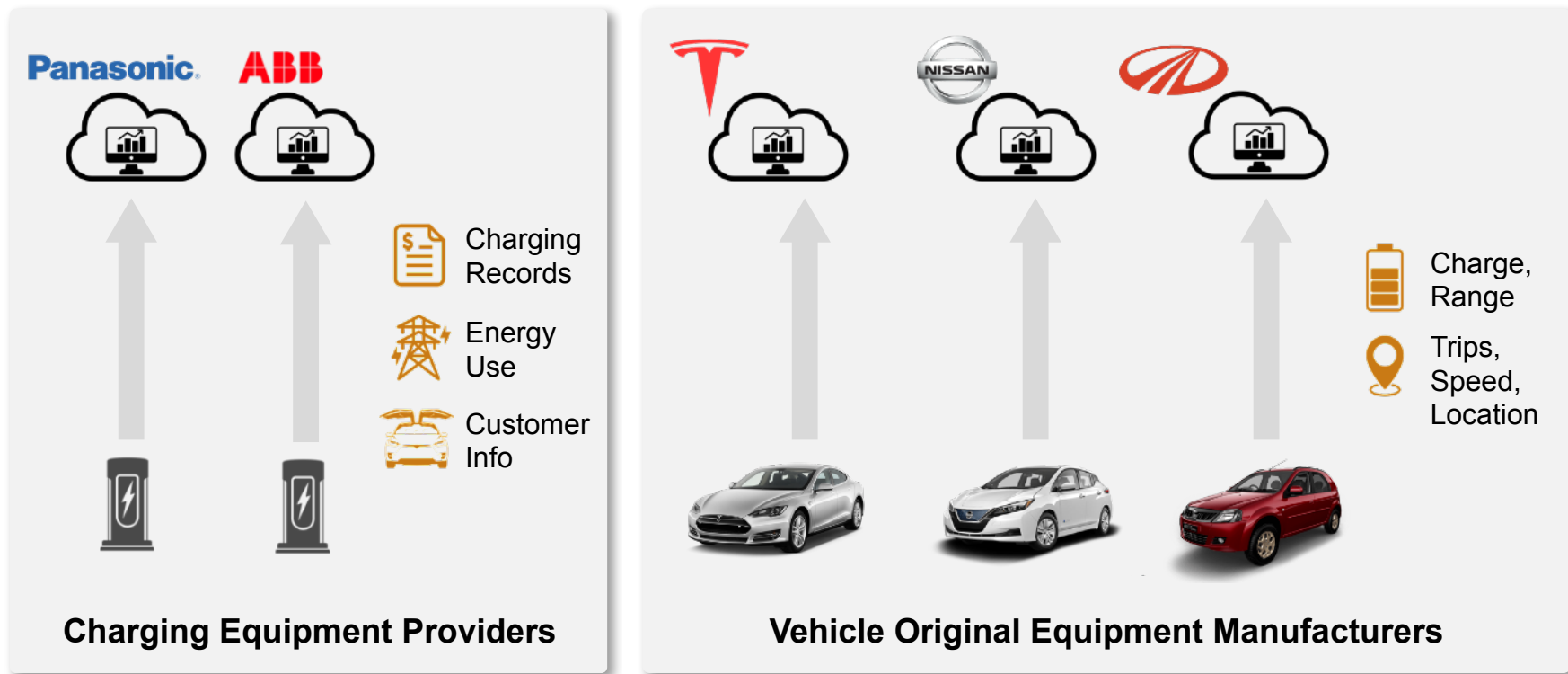


Predictable usage patterns

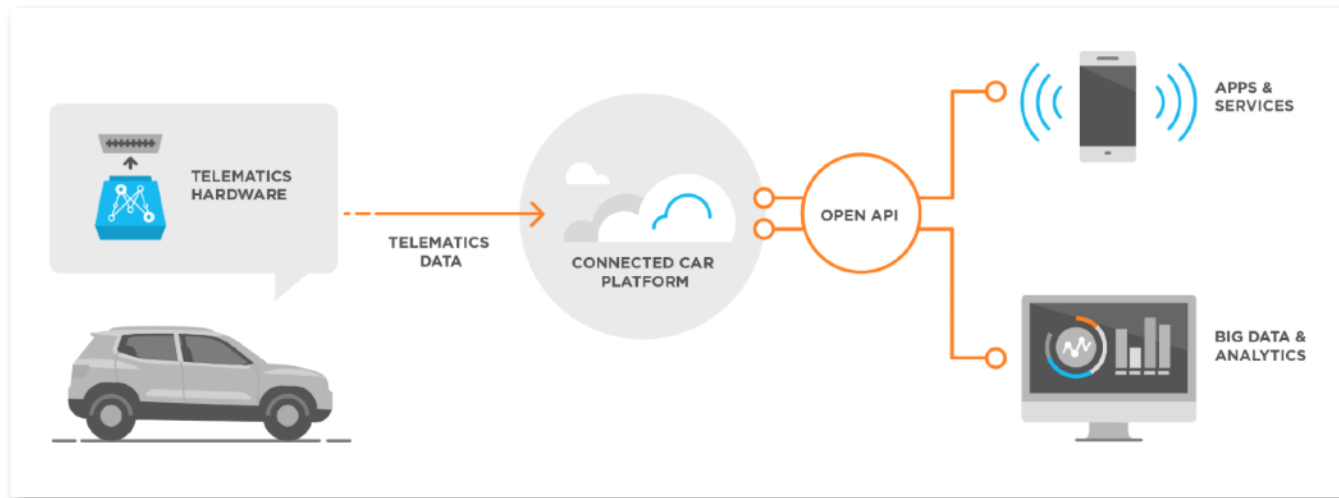


Sensitivity to operational savings

Electric Vehicles and Charging Infrastructure Are Smart, But Silos Present Significant Challenges



eDRV Makes Smart Fleets Smart



What is it?

A platform to accelerate EV rollout, enabling fleet operators to transform their vehicles into interconnected, data rich assets.

What it does

Power a range of applications, like business intelligence, value add services e.g. sharing, on-demand cleaning, maintenance, etc.

Data Silos Make Fleets Difficult to Manage



Manual

Requires export from each OEM portal



Expensive

Full time analyst required for reporting



Error Prone

Prone to manipulation and human error



Poor Security

High chance of data loss and compromise



Slow

Time consuming, manual data extraction



OEM Lock-in

Lack of continuity and data loss

eDRV Puts Fleet Data to Work!



- Automatically **Collect** and **Synthesize** Information from *Diverse Sources*
- Use **Business Intelligence** tools for Monitoring and Optimization
- Develop powerful apps enabling **New Business Models**

End To End Electric Fleet Intelligence



Vehicle Data Sources



Charging Data Sources



eDRV Mobility Platform



Business Intelligence Tools



Value Added Apps

Traction - Ongoing Pilots and Discussions(*)

2000



5



300



800*



Our Team



Bhaskar Deol
Founder

Strategy and Partnerships

Clean energy advocacy,
climate policy and
sustainable finance.
IIT Madras and INSEAD.



Rustam Sengupta
Co-founder

Finance

Clean energy
entrepreneurship, expert in
energy access. University of
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Vaishali Rao
Co-founder

Operations

Sustainability innovation and
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Design and development,
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